



# SPS

**Surgical Product Solutions**

## ONE PROBLEM, TWO SOLUTIONS

*SPS is a solution based company that focuses on helping hospitals realize significant cost savings on their medical devices.*

### THE BUY BACK PROCESS MADE EASY

- 1** Identify and isolate your surgical surplus and non-moving inventory
- 2** Complete, and return item list template
- 3** Our appraiser will evaluate your product list. Then your SPS consultant will deliver offer within 48 hours
- 4** After offer acceptance, we send prepaid shipping labels, we ship at no cost to you
- 5** Our payment terms are net 30 from when the product is received in house and quality controlled



### INDEPENDENT DISTRIBUTOR

Since the product that makes up our inventory comes from surplus acquisitions, we cannot elect to be a sole provider of any product, except for our wholesale surgical instrument and implant line. Customers add us as a secondary vendor for product categories of their preference.

### Why Purchasing from SPS Makes Sense

SPS is an independent distributor of unused, in-date surgical disposables. We can sell your facility the same high-volume surgical disposables that you are currently buying from top vendors. However, we sell them at an even greater discount than your top tier pricing.

- Low Price Guarantee
- No minimum order required
- Purchasing flexibility — buy by the each
- No contracts necessary
- Real time inventory
- Products ship same day

\*If your tier pricing is discounted greater than our advertised price, please let us know.

“Our mission is to bring revenue back to hospitals for their surplus, un-used surgical products while offering them discounts on high volume products they are currently utilizing.”

643 First Avenue, Suite 200 / 400, Pittsburgh, PA 15219  
www.surgicalproductsolutions.com  
(412) 564-1280



## QUALITY ASSURANCE

Safety comes first when using medical devices. Our intensive quality control process ensures that the products we warehouse and sell are all unused, in-date, quality products. SPS works under tight scrutiny and abides by safety standards in today's medical device industry ensured by:

- U.S. Congress
- U.S. Food & Drug Administration
- U.S. Government Accountability Office

## THE SPS DIFFERENCE

Our mission is to bring revenue back to hospitals for their surplus, unused surgical products while offering them discounts on high volume products they are currently using.

We accomplish this by providing hospitals and surgery centers **two** ways to save on their high-volume surgical disposables.

- 1** We provide a solution for surgical disposables when they become jeopardized and are no longer being used by the facility.
- 2** We act as an independent distributor of unused, in-date surgical disposables. We can sell your facility the same high volume products that they are currently buying from top vendors, at an even greater discount from top tier pricing. We also provide the flexibility to purchase individual items in "eaches" rather than in cases, which helps in the unique case of preferential product that is outside your normal buying patterns.

## SPS GUARANTEE

Ensuring that our customers are getting the best quality, domestic surgical facilities are allowed to return items upon request. Any domestic facility that is unsatisfied with their device, or if the device has reached its expiration by the time it is received, the device will be replaced at no charge. If the device is unavailable, SPS will give the facility equal dollar credit toward any other device(s) in our current inventory.

*"We sell high volume surgical disposables with a low price guarantee"*

*"SPS has allowed us to realize significant savings on our mesh needs, while maintaining compliance with our GPO contract. Thank you!"*

Matthew J., North Eastern Regional Hospital, Director of Materials Management

*"It is a pleasure working with Surgical Product Solutions. The cost-savings is amazing!! 10 times out of 10 we receive an immediate response to all of our Surgical needs."*

Kendra N., A South Central Region Surgery Center, Materials Manager

*"Since our hospital has partnered up with SPS, we have saved a tremendous amount of money! The customer service staff is always updating their catalog and sending it to me so that we can continue saving money. Thanks for all you do!"*

Michelle W., A South Eastern Region Hospital, Inventory Control Specialist

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